Account Name	Budget	2018 YTD Variance	
Individual Contributions	\$115,000.00	\$6,526.24	-\$108,473.76
Corporate Contributions	\$4,000.00	\$0.00	-\$4,000.00
Legacies and Bequests	\$0.00	\$0.00	\$0.00
Uncollectable Pledges-Estimated	\$0.00	\$0.00	\$0.00
Long-Term Pledges Discount	\$0.00	\$0.00	\$0.00
Donated Professional Services-GAAP	\$0.00	\$0.00	\$0.00
Donated Other Services-Non-GAAP	\$0.00	\$0.00	\$0.00
Donated Use of Facilities	\$1,600.00	\$0.00	-\$1,600.00
Gifts In Kind-Goods	\$2,160.00	\$0.00	-\$2,160.00
Corporate/Business Grants	\$16,000.00	\$0.00	-\$16,000.00
Foundation/Trust Grants	\$42,000.00	\$0.00	-\$42,000.00
Nonprofit Organization Grants	\$8,000.00	\$0.00	-\$8,000.00
Discounts-Long-Term Grants	\$0.00	\$0.00	\$0.00
Affiliated Organization Revenue	\$0.00	\$0.00	\$0.00
Federal Grants	\$0.00	\$0.00	\$0.00
State Grants	\$0.00	\$0.00	\$0.00
Local Grants	\$0.00	\$0.00	\$0.00
Federal Contracts	\$0.00	\$0.00	\$0.00
State Contracts	\$0.00	\$0.00	\$0.00
Local Contracts	\$0.00	\$0.00	\$0.00
Program Service Fees	\$0.00	\$0.00	\$0.00
Bad Debts, Est Program Fees	\$0.00	\$0.00	\$0.00
Interest-Savings/Short-Term Investmts	\$0.00	\$0.00	\$0.00
Dividends & Interest-Securities	\$0.00	\$0.00	\$0.00
Other Investment Income	\$0.00	\$0.00	\$0.00
Gross Sales-Inventory	\$0.00	\$0.00	\$0.00
Cost of Inventory Sold	\$0.00	\$0.00	\$0.00
Miscellaneous Revenue	\$0.00	\$0.00	\$0.00
Unrealized Gain (Loss) - Investments	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00
	\$188,760.00	\$6,526.24	-\$182,233.76
Contracts - Program-Related	\$0.00	\$0.00	\$0.00
Grants - Program-Related	\$0.00	\$0.00	\$0.00
Awards to Individuals	\$3,000.00	\$0.00	-\$3,000.00
Officers & Directors Salaries	\$12,480.00	\$0.00	-\$12,480.00
Employee Salaries	\$41,184.00	\$0.00	-\$41,184.00
Pension Plan Contributions	\$0.00	\$0.00	\$0.00
Employee Benefits	\$7,380.00	\$0.00	-\$7,380.00
Employee Taxes	\$4,734.58	\$0.00	-\$4,734.58
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Fundraising Fees	\$1,500.00	\$0.00	-\$1,500.00
Accounting and Human Resources Fees	\$1,080.60	\$0.00	-\$1,080.60
Legal Fees	\$0.00	\$0.00	\$0.00
Professional Fees-Other	\$0.00	\$0.00	\$0.00
Temporary Help-Contract	\$0.00	\$0.00	\$0.00
Donated Professional Services-GAAP	\$0.00	\$0.00	\$0.00
Donated Other Services-Non-GAAP	\$0.00	\$0.00	\$0.00
Supplies	\$1,630.00	\$0.00	-\$1,630.00
Donated Materials and Supplies	\$0.00	\$0.00	\$0.00
Telephone & Telecommunications	\$2,520.00	\$0.00	-\$2,520.00
Postage and Shipping	\$1,476.52	\$1.63	-\$1,478.15
Mailing Services	\$0.00	\$0.00	\$0.00
Printing, Copying, and Design	\$4,690.00	\$301.11	-\$4,991.11
Books, Subscriptions, References	\$100.00	\$20.00	-\$120.00
Rent, Parking, and Other Occupancy	\$0.00	\$0.00	\$0.00
Equipment	\$4,100.00	\$0.00	-\$4,100.00
Depreciation & Amortization-Allowed	\$0.00	\$0.00	\$0.00
Travel	\$5,624.40	\$0.00	-\$5,624.40
Conferences, Conventions, Meetings	\$9,310.00	\$0.00	-\$9,310.00
Interest	\$0.00	\$0.00	\$0.00
Insurance	\$3,000.00	\$0.00	-\$3,000.00
Dues	\$60.00	\$0.00	-\$60.00
Staff Development	\$3,600.00	\$195.00	-\$3,795.00
List Rental	\$0.00	\$0.00	\$0.00
Information Technology Services	\$3,256.89	\$2,340.89	-\$5,597.78
Advertising	\$1,000.00	\$0.00	-\$1,000.00
Other Expenses	\$400.00	\$0.00	-\$400.00
Unrelated Business Income Taxes	\$0.00	\$0.00	\$0.00
Bad Debt Expense	\$0.00	\$0.00	\$0.00
Sales Taxes	\$0.00	\$0.00	\$0.00
Corporation Expenses	\$2,513.00	\$163.36	-\$2,676.36
Additions to Reserves	\$0.00	\$0.00	\$0.00
Program Administration Allocation	\$0.00	\$0.00	\$0.00
-		\$0.00	\$0.00
	\$114,639.99	\$3,021.99	-\$117,661.98
		<i>J. JJ</i>	• • •
	\$74,120.01	\$3,504.25	-\$77,624.26

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